

Hiscox – As good as our word

As an international specialist insurer we are far removed from the world of mass insurance products, selectively focusing on key areas of expertise and strength, all of which is underpinned by a culture that encourages us to challenge convention and always look for a better way.

Trainee / Graduate Programme 2019 Sales & Development Underwriter (m/f) Cologne & Frankfurt am Main, Germany

About Hiscox

Hiscox is an international specialist insurer and reinsurer. We provide market leading products and excellent service to individuals and businesses with unusual and often complicated insurance needs. A FTSE 100 company, we can trace our roots to the Lloyd's market in 1901. We employ over 2,700 highly professional staff, have offices in 14 countries and customers all over the world.

As a market leader in our chosen areas of business, we cover risks that range from marine, terrorism, aerospace, technology, media and professional indemnity through to high value personal insurance, such as homes and contents, fine art and kidnap and ransom.

We are not a mass producer of insurance policies but focus on key areas of expertise and strength. We specialize in protecting people with unusual and often complicated insurance needs.

For further information, please visit www.hiscox.de

Hiscox Sales & Development Graduate Programme, Cologne & Frankfurt am Main (m/f)

As a trainee you will follow Hiscox's Graduate development programme, which will afford you access to a range of training and development opportunities. The programme will take 2 years to complete and will include at least 2 secondments to different areas of the business and internationally, lasting between six weeks and 3 months. You will also take part in a number of development centre workshops to enhance your capabilities as a future leader within our business. You will also be expected to undertake further study to complete relevant professional or academic qualifications; this will be fully funded by Hiscox.

The aim of our Graduate Scheme is to create a talent pool of future leaders within our business. After you complete the scheme the world of Hiscox is open to you. You will be able to apply for other roles within the group or progress your career within your business unit. This is a fantastic opportunity and an exciting time to join Hiscox, in a time of focused growth. You will have the remit to make a real difference and develop your capabilities as a future leader in our business in a supportive and progressive environment!

Role Specification

The role of a Hiscox Underwriter:

- Use judgement, skill and experience to assess, accept or decline risks in line with our underwriting philosophy
- Increase sales of insurance premiums through developing relationships with new and existing brokers
- Offer flexible and attractive underwriting solutions to brokers
- Undertake account and performance analysis for lines of business and brokers to ensure profitability

Person Specification

Although the role is part of the German organization, good knowledge of English is essential. The role will be working together a lot with colleagues from all of our Europe offices. Knowledge of French, Spanish, Portuguese, or Dutch would as a result also be of interest. Other specifications:

- Strong quantitative, analytical and qualitative skills
- Creative and innovative
- Highly results driven, with the energy and determination to succeed in a fast paced environment where the pace of response is critical to success
- Excellent written and verbal communication skills, capable of working with people at all levels within and external to the business to influence change
- The ability to work efficiently under pressure, both on your own and as part of the team, delivering accurate results to strict deadlines
- Geographical mobility as travel to other European offices may be required
- You are available from September 2019 onwards

Applications and queries

To apply or to find out more information about this position, please forward your CV to kb@futureboardconsulting.com

For more information, call +0044 (0)20 3179 4500.

